



Shreekanth Suvarna &lt;shreekanthsuvarna@aiet.org.in&gt;

**Re: Leased Line connectivity.**

AGMEBMANGALORE &lt;agmebmr@gmail.com&gt;

Wed, Oct 12, 2022 at 7:19 PM

To: Shreekanth Suvarna &lt;shreekanthsuvarna@aiet.org.in&gt;

Cc: Shantharam Kamath &lt;finance@alvas.org&gt;, Vivek Alva &lt;vivek\_alva@alvas.org&gt;, Vivek Alva &lt;vivek\_alva@yahoo.co.in&gt;, DGM FINANCE BSNL MR 2020 &lt;caotrbsnlmlr@gmail.com&gt;

Dear Sir,

Considering our long relationship and competitor's quote we have processed the proposal for competent authority's approval with your expected price and bandwidth w.e.f 01.10.2022. Once the approval is received the same will be intimated to you. Thank you for choosing and retaining our service. We will try our best to deliver the best telecom services and meet your expectations.

On Sat, Oct 1, 2022 at 11:45 AM Shreekanth Suvarna &lt;shreekanthsuvarna@aiet.org.in&gt; wrote:

Dear Sir,

We have received a better price from other ISP but we prefer to go with BSNL if you provide 150Mbps bandwidth @6 lakhs (GST Inclusive)

Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
(A Unit of Alva's Education Foundation)  
**Shobavana Campus Mijar - 574225.**

**M:** +91 9611686148 **O:** 08258 -262724 **W:** <http://www.aiet.org.in/>

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On Mon, Sep 26, 2022 at 12:14 PM Shreekanth Suvarna &lt;shreekanthsuvarna@aiet.org.in&gt; wrote:

Dear Sir,

Sir,

We expect a minimum of 150 to 200Mbps bandwidth for the same budget, Kindly revise and do the needful.

Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
(A Unit of Alva's Education Foundation)  
**Shobavana Campus Mijar - 574225.**

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On Mon, Sep 26, 2022 at 10:58 AM AGMEBMANGALORE &lt;agmebmr@gmail.com&gt; wrote:

Dear Sir,

We are eagerly waiting for your feedback. As we had mentioned earlier, due to the GST correction deadline date is round the corner, finalising the proposal will help us take further corrective action. Kindly update us with your feedback on the last proposed commercials.

On Wed, Sep 21, 2022 at 1:56 PM AGMEBMANGALORE &lt;agmebmr@gmail.com&gt; wrote:

Dear Sir,

As per the discussion with the SSA head we can provide 125Mbps at Rs 5.1 Lakh+GST per annum with 2 Years Commitment period. There will not be any One Time charges/installation charges involved, as we have our existing installations.

On Tue, Sep 20, 2022 at 11:53 AM Shreekanth Suvarna &lt;shreekanthsuvarna@aiet.org.in&gt; wrote:

Dear Sir,

Please share final quote with best possible bandwidth not exceeding 6 lakhs inclusive of GST.

On Tue, 20 Sept 2022, 11:05 AGMEBMANGALORE, &lt;agmebmr@gmail.com&gt; wrote:

Dear Sir,

Good morning sir. Thank you for writing to us. We have quoted less than the national carriers like Airtel and Jio's Mangalore City rates to AIET considering our long term relationship. Any further upgradation we will be able to pass on a higher discount on the bandwidth. Kindly reconsider the quote.

On Mon, Sep 19, 2022 at 8:22 PM Shreekanth Suvarna &lt;shreekanthsuvarna@aiet.org.in&gt; wrote:

Dear Sir,

Considering our long business relationship with you, Request you to provide revised quotation with 200Mbps 1:1 ILL bandwidth for 6 lakhs inclusive of GST.

On Mon, 19 Sep 2022, 18:01 AGMEBMANGALORE, &lt;agmebmr@gmail.com&gt; wrote:

Dear Sir,

With reference to our earlier mail i.e proposal of downgradation of BSNL bandwidth, it is kindly requested to give your feedback or confirmation. As we have already raised the advance bill with GST for 1 Gbps which needs to be internally processed according to the new proposal that is under your consideration, so as to avoid GST related losses to us. As 30th September is fast approaching, we kindly request you to finalize on this at the earliest please.

On Thu, Sep 15, 2022 at 4:36 PM AGMEBMANGALORE <agmebmr@gmail.com> wrote:

Dear sir,

W.r.t Trailing mail.

++ Loop Finance

----- Forwarded message -----

From: **AGMEBMANGALORE** <agmebmr@gmail.com>

Date: Thu, Sep 15, 2022 at 4:33 PM

Subject: Re: Leased Line connectivity.

To: Shreekanth Suvarna <shreekanthsuvarna@aiet.org.in>

Cc: <vivek\_alva@yahoo.co.in>, <vivek\_alva@alvas.org>

Dear Sir,

Greetings from BSNL Team..!!! Thank you for using BSNL services. As per our discussion we are pleased to offer our best quote as per your requirement. Kindly go through the file attached. For any queries please feel free to contact us.

On Mon, Aug 29, 2022 at 12:50 PM Shreekanth Suvarna <shreekanthsuvarna@aiet.org.in> wrote:

Dear Sir,

Please downgrade the bandwidth to a budget of 6 lakhs inclusive of GST with immediate effect.

Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
(A Unit of Alva's Education Foundation)  
**Shobavana Campus Mijar - 574225.**

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On Thu, Aug 18, 2022 at 11:38 AM Shreekanth Suvarna <shreekanthsuvarna@aiet.org.in> wrote:

Dear Sir,

We want to downgrade the bandwidth to 100 or 200Mbps with a budget not exceeding 6-8 lacs, please share quotations for the same.

Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
(A Unit of Alva's Education Foundation)  
**Shobavana Campus Mijar - 574225.**

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On Sat, Jun 18, 2022 at 5:51 PM AGMEBMANGALORE <agmebmr@gmail.com> wrote:

Dear Sir,

With reference to the discussion we had so far and considering the long term relation BSNL and Alva's group of institutes had, we offer the best price for the 500 Mbps ILL (1:1). Please find the file attached. We stand committed in delivering best possible telecom services to Alvas Institute of Engineering and Technology. For any queries feel free to contact us.

On Sat, Jun 18, 2022 at 2:00 PM Shreekanth Suvarna <shreekanthsuvarna@aiet.org.in> wrote:


Dear Sir,

As already requested, please share the quotation for 500Mbps ILL.

Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
(A Unit of Alva's Education Foundation)  
**Shobavana Campus Mijar - 574225.**

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On Fri, May 27, 2022 at 10:20 AM Shreekanth Suvarna <shreekanthsuvarna@aiet.org.in> wrote:

Gentle Reminder..!

Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
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**Shobavana Campus Mijar - 574225.**

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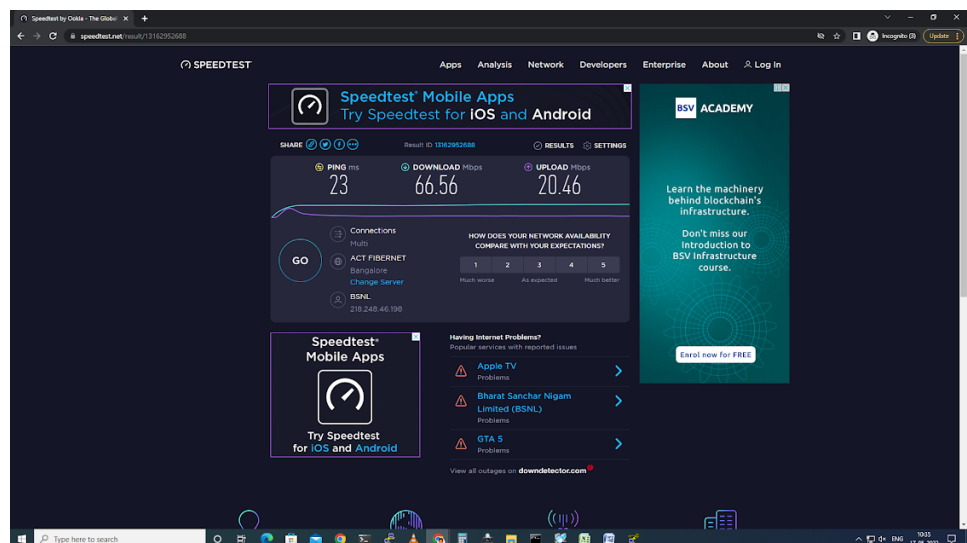
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On Mon, May 23, 2022 at 7:36 PM Shreekanth Suvarna <[shreekanthsuvarna@aiet.org.in](mailto:shreekanthsuvarna@aiet.org.in)> wrote:  
 Dear Sir,

Please share the revised quotation for 100, 200 & 500Mbps 1:1 ILL & do the needful at the earliest.

On Tue, 17 May 2022, 10:41 Shreekanth Suvarna, <[shreekanthsuvarna@aiet.org.in](mailto:shreekanthsuvarna@aiet.org.in)> wrote:  
 Dear Sir,

ILL is working fine now, but the speed is very poor.



Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
 (A Unit of Alva's Education Foundation)  
**Shobavana Campus Mijar - 574225.**

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On Tue, May 17, 2022 at 10:11 AM JTO-MPLS M'LORE <[jtomplsmlr@gmail.com](mailto:jtomplsmlr@gmail.com)> wrote:  
 Link is UP.  
 Your end WAN IP is pinging

```

Reply from 172.24.64.217: bytes=56 Sequence=1 ttl=255 time=2 ms
Reply from 172.24.64.217: bytes=56 Sequence=2 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=3 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=4 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=5 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=6 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=7 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=8 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=9 ttl=255 time=1 ms
Reply from 172.24.64.217: bytes=56 Sequence=10 ttl=255 time=1 ms

--- 172.24.64.217 ping statistics ---
 10 packet(s) transmitted
 10 packet(s) received
 0.00% packet loss
 round-trip min/avg/max = 1/1/2 ms

<mgl-rtr-pe-03>
  
```

With Regards,

**JTO MPLS,**  
**Mangalore**

**0824-2447600**

On Tue, May 17, 2022 at 10:01 AM Shreekanth Suvarna <[shreekanthsuvarna@aiet.org.in](mailto:shreekanthsuvarna@aiet.org.in)> wrote:  
Dear Sir,

BSNL ILL is not working, Kindly do the needful at the earliest.

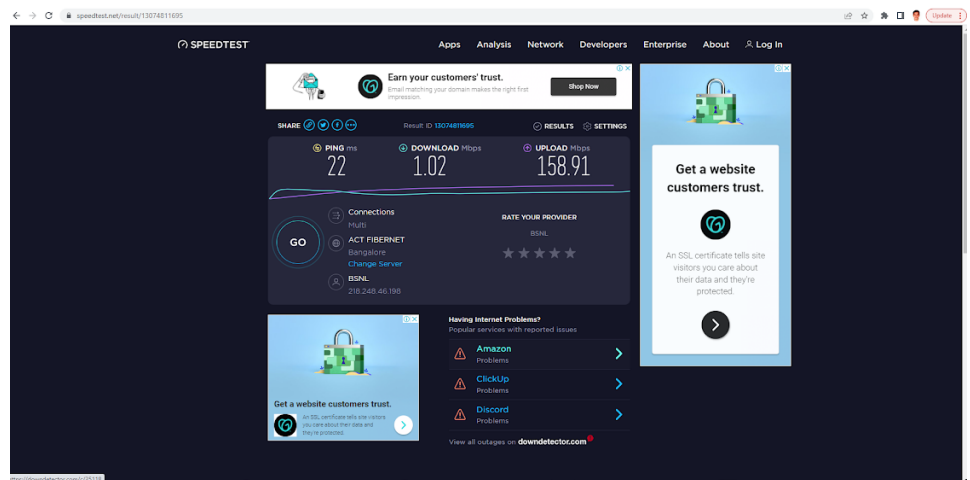
Regards,

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**Alva's Institute of Engineering & Technology**  
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On Mon, Apr 25, 2022 at 2:54 PM Shreekanth Suvarna <[shreekanthsuvarna@aiet.org.in](mailto:shreekanthsuvarna@aiet.org.in)> wrote:  
Dear Sir,

We are not at all satisfied with your service...!!!



Regards,

**Shreekanth Suvarna B | Systems Analyst**  
**Alva's Institute of Engineering & Technology**  
(A Unit of Alva's Education Foundation)  
**Shobavana Campus Mijar - 574225.**  
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On Tue, Apr 19, 2022 at 1:08 PM AGMEBMANGALORE <[agmebmr@gmail.com](mailto:agmebmr@gmail.com)> wrote:  
Dear Sir,

Our field staff tested the LC link yesterday and they observed speed issues. We have to conduct different tests in the transmission path to rectify the problem, hence it is kindly requested to arrange us some 1-2 hours of down time tomorrow i.e on 20-04-2022. We look forward to your reply please.

On Thu, Mar 24, 2022 at 4:52 PM AGMEBMANGALORE <[agmebmr@gmail.com](mailto:agmebmr@gmail.com)> wrote:  
Dear Sir,

Kindly confirm the Bandwidth upgradation which was done in 2020. As we had jointly tested the link last time with the web based speedtest tool on a PC was upto the mark. The screen shots of the same are attached. We will be pleased to hear from you.

On Thu, Feb 24, 2022 at 1:14 PM AGMEBMANGALORE <[agmebmr@gmail.com](mailto:agmebmr@gmail.com)> wrote:  
Dear Sir,

As we discussed and analysed the Internet Leased Line connectivity of the AIET, Mijar on 19/02/2022 it was observed that the link speed was crossing 950 Mbps at the last point of BSNL. Similarly the link speed was getting capped to 300 Mbps once the link was accessed via the Cisco router. Hence in this regard it was to be tested by the router vendor. As we are awaiting your confirmation for link upgradation please revert about the same. As always, BSNL pleased to deliver satisfactory service to your esteemed organisation. We look forward to the valuable feedback and confirmation.

On Mon, Feb 14, 2022 at 12:21 PM AGMEBMANGALORE <[agmebmr@gmail.com](mailto:agmebmr@gmail.com)> wrote:  
Dear Sir,

Our team had to change the last mile connectivity due to rearrangement of n/w nodes. Kindly check the leased line connectivity and give us the feedback please.

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With kind Regards,

AGM (Enterprise Business),  
BSNL, Mangalore

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With kind Regards,  
  
AGM (Enterprise Business),  
BSNL, Mangalore

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With kind Regards,  
  
AGM (Enterprise Business),  
BSNL, Mangalore

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