# "A STUDY OF MOTIVATION ON EMPLOYEE PERFORMANCE AND ITS IMPACT ON SKF BOILERS AND DRIERS PRIVATE LIMITED"

Submitted By

Lavinia Joshal Dcosta

USN:4AL19MBA31

Submitted To



# VISVESVARAYA TECHNOLOGICAL UNIVERSITY, BELGAUM

In partial fulfilment of the requirements for the award of the degree of

# MASTER OF BUSINESS ADMINSTRATION

Under the guidance of

INTERNAL GUIDE

Mr. NEERAJ RAI

ASSISTANT PROFFESOR

AIET, MIJAR

**EXTERNAL GUIDE** 

Mr. VIVEK VALLABH

MANAGER HR

MANGALORE



DEPARTMENTOF BUSINESS ADMINISTRATION **ALVA'S INSTITUTE OF ENGINEERING AND TECHNOLOGY** MIJAR, MANGALORE

(2019-2021)



CINLUZSESSHAZDDEPTCOSZTTE CESTER ZBARHCSSGADDVZN

Ref. HR/Intern/015/2021 Date: 31" March 2021

# TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. Lavinia Joshal Doosta, D/o. Louis Richard Doosta, student of 2nd year MBA, Alva's Institute of Engineering & Technology, Mijar, Moodbidri having Regn. No. 4AL19MBA31 has successfully completed her Internship in our Organization "SKF Boilers & Driers (P) Ltd. Bannadka, Moodbidri.

She was working as an intern for four weeks learning all the corporate practices in HR Department from 1.03.2021 to 31.03.2021 under guidance of HR Manager.

From the time she joined our Organization, we found her very active, enthusiastic & committed person.

We wish her all the best in her future career.

BELVAI PIN:574 213 MOODBIDES

For Mys. SKF Boilers & Driers (P) Ltd.,

Vivek Vallabh HR Manager

he Vallath G



### ALVA'S INSTITUTE OF ENGINEERING AND TECHNOLOGY

A Unit of Alva's Education Foundation (R) f Affiliated to Visvesvaraya Technological University. Belagavi Approved by AICTE New Delni & Recognised by Government of Karnataka Shobhavana Campus Mijar Moodbidri - 574 225, Mangalore, D.K., Karnataka Slate Phone . 08258-262724 (O) 262725 (P), Telefax 08258-262726 Email principalaie(08)@gmail.com, Web www.aiet.org in

AIET/MBAID/52

23 July 2021

#### CERTIFICATE

This is to certify that LAVINIA JOSHAL DCOSTA bearing USN 4AL19MBA31, is a bonafide student of PG Department of Business Administration of Alva's Institute of Engineering and Technology, Mijar, affiliated to Visvesvaraya Technological University, Belagavi. The project report titled "A STUDY OF MOTIVATION ON EMPLOYEE PERFORMANCE AND ITS IMPACT ON SKF BOILERS & DRIES PRIVATE LIMITED" is prepared by her under the guidance of Mr. Neeraj S Rai, Assistant Professor, PG Department of Business Administration in partial fulfillment of the requirements for the award of the degree of Master of Business Administration of Visvesvaraya Technological University, Belagavi, Karnataka.

Mr. Neeraj S Rai Internal Guide

Dr. Peter Fernandes

nnology

Alva's Institute of Engg. & Technology, t. of Business Administration Mijar. MOODEIORI - 574 225, D.R's Institute of Engine

Viva-Voce Examination

Date:

Signature of Internal Examiner same & affiliation

Signature of External Examiner Name & affiliation

#### DECLARATION

I Laviniz Joshal Densta, student of 4th semester MBA. Alva's Institute of Engineering And Technology, Mijar bearing USN: 4AL19MBA31 hereby declare that the Project report entitled "A STUDY OF MOTIVATION ON EMPLOYEE & ITS IMPACT ON SKF BOILERS AND DRIERS PVT.LTD" prepared by me under the guidance of Prof. NEERAJ RAL, Faculty of department of MBA, AIET and external assistance by MR. VIVEK VALLABH, Manager HR, SKF Builers a Driers Private Limited

I also declare that this Project work is towards the partial fulfillment of the university regulations for the award of degree of Master of Business Administration by Visvesvaraya Technological University, Belgaum. I have undergone a summer project for a period of Four weeks. I further declare that this Project is based on the original study undertaken by me and has not been submitted for the award of any degree/diploma from any other University. Insutation.

Place: Mijar

Date: 23/07/2021



### ACKNOWLEDGEMENT

I would like to extend our heartiest thanks with a deep sense of gratitude and respect to all those who provides me immense help and guidance during my training period.

I would like to thank my external guide MR. VIVEK, Manager HR, SKF Boilers and Driers Private Limited and the entire staff for their constant encouragement, suggestions and moral support throughout the duration of my project.

I would like to thank our respected Principal DR. PETER FERNANDES for his pillared support and encouragement under college management for providing the right atmosphere to carry out the internship.

I would like to convey my heartfelt thanks to **DR. CLARET MENDOCA**, H.O.D of MBA Department for giving me the opportunity for her encouragement.

Finally, I would like to mention here that I am greatly indebted to each and everybody who has been associated with my project.

With sincere regards

Lavinia

## TABLE OF CONTENTS

Chapter	Particulars	Page Number
1	INTRODUCTION	
	1.1 INDUSTRY PROFILE.	
	1.2 COMPANY PROFILE	
	1.3 PROMOTERS	
	1.4 VISION, MISSION & QUALITY POLICY	
	1.5 PRODUCTS AND SERVICE PROFILE.	
	1.6 AREA OF OPERATION	
	1.7 INFRASTRUCTURE FACILITY	1-11
	1.8 COMPETITORS INFORMATION	
	1.9 SWOT ANALYSIS	
	1.10 AWARDS AND ACHIEVEMENTS	
	1.11 FUTURE GROWTH AND PROSPECTS	
	1.12 FINANCIAL STATEMENT.	
2		
	CONCEPTUAL BACKGROUND OF THE STUDY	
	2.1THEORETICAL BACKGROUND OF THE STUDY	12-22
	2.2 LITERATURE REVIEW	
3	RESEARCH DESIGN	
	3.1 STATEMENT OF PROBLEM	
	3.2 NEED OF THE STUDY	
	3.3 OBJECTIVES OF THE STUDY	
	3.4 SCOPE OF THE STUDY	23-26
	3.5 RESEARCH METHODOLOGY	
	3.6 LIMITATIONS	
	3.7 CHAPTER SCHEME	
4	ANALYSIS AND INTERPRETATION	27-52
5	FINDINGS, CONCLUSION AND SUGGESTIONS	53-55
	BIBLOGRAPHY	56
	ANNEXURE	57-64

# TABLE OF CONTENTS

TABLE NO	O TITLE OF THE TABLE	15.05
		PAGE NO
4.1	Showing the Gender of the respondents	27
4.2	Showing Area of respondents	28
4.3	Representing age of respondents	
4.4	Representing Total Work Experience of respondents	29
		30
4.5	Representing Education of respondents	31
4.6	Showing the Marital Status of the respondents	32
4.7	My organization is interested in motivating the employees	33
4.8	My Organization concocting new and better methods of getting things done	34
4.9	Level of fulfillment with working society in the association	35
4.10	Rating level of role of HR in Organization	36
4.11	Satisfaction level of the incentives which is provided by the organization	37
4.12	Great Physical working conditions gave in the association	38
4.13	The retirement benefits accessible are adequate	39
4.14	The representatives in the association feel good in the work	40
4.15	Authority to make necessary decisions in order to complete tasks	41
4.16	Organization is energy in perceiving and recognizing representative's work	42
4.17	Periodical Increase in Salary	43
4.18	Good Relation with Co- workers	44
	The executives appear to take care about workers on both expert and individual levels	45

4.20	Organization puts an extraordinary accentuation on innovativeness and advancement.	46
4.21	Gaining proficiency motivates you to do the best work.	47
4.21	Management provides the continuous feedback in solving work related problems.	48
4.23	Performance Appraisal Influence the employee's performance.	49
4.24	Great wellbeing estimates existing in the association	50
4.25	Support from co-workers is helpful to get motivated.	52
4.26	Individual Recognition for Attaining the Standard Performance in my Organization.	52

## CHART OF CONTENTS

TABLE NO	TITLE OF THE CHART	PAGE NO
4.1	Showing the Gender of the respondents	27
4.2	Showing Area of respondents	28
4.3	Representing age of respondents	29
4.4	Representing Total Work Experience of respondents	30
4.5	Representing Education of respondents	31
4.6	Showing the Marital Status of the respondents	32
4.7	My organization is interested in motivating the employees	33
4.8	My Organization concocting new and better methods of getting things done	34
4.9	Level of fulfillment with working society in the association	35
4.10	Rating level of role of HR in Organization	36
4.11	Satisfaction level of the incentives which is provided by the organization	37
4.12	Great Physical working conditions gave in the association	38
4.13	The retirement benefits accessible are adequate	39
4.14	The representatives in the association feel good in the work	40
4.15	Authority to make necessary decisions in order to complete tasks	41
4.16	Organization is energy in perceiving and recognizing representative's work	42
4.17	Periodical Increase in Salary	43
4.18	Good Relation with Co- workers	44
4.19	The executives appear to take care about workers on both expert and individual levels	45

4.20	Organization puts an extraordinary accentuation on innovativeness and advancement.	46
4.21	Gaining proficiency motivates you to do the best work.	47
4.21	Management provides the continuous feedback in solving work related problems.	48
4.23	Performance Appraisal Influence the employee's performance.	49
4.24	Great wellbeing estimates existing in the association	50
4.25	Support from co-workers is helpful to get motivated.	51
4.26	Individual Recognition for Attaining the Standard Performance in my Organization.	52

# **EXECUTIVE SUMMARY**

Employee motivation has been a major concern of organizations and human resource managers for many years; it has been a key indicator of a successful and productive employee. However, motivating employees within an organization remains challenging and complex due to a wide range of factors related to employees, management, the workplace and the organization therefore, organizations and human resource managers use different strategies to motivate employees. Performance appraisal (PA) is one of the best-known practices employed by human resources managers to achieve different management, employee and organization-oriented objectives. Organizations of all types conduct frequent PAs to evaluate employees and to measure their competences and achievements. Managers also perform this process to further management plans and practices, to enhance organizational resources and utilities needed by employees, and to provide feedback and guidance for their employees.

The project report on "A STUDY OF MOTIVATION ON EMPLOYEE PERFORMANCE & ITS IMPACT ON SOF BOILERS AND DRIERS PRIVATE.LTD" is carried on with objectives to study the need of the training and development in an organization. In the process of study, it was found that organization gives much importance for the employee motivation and development activities which helps them to improve their skill level.

Continuous changes have been done to cope up with the technological changes and based on the requirements of the employee needs. This study clear that employees are satisfied to a greater extent with effectiveness of the training programs which helps to minimize the errors and maximize the productivity.