PROJECT REPORT ON "A STUDY ON ANALYSIS OF REVENUE AND EXPENDITURE AT RMX CONCRETE INDIA, BAIKAMPADY, MANGALORE"

Submitted by RAKSHITH USN: 4AL22BA071

Submitted to VISVESVARAYA TECHNOLOGICAL UNIVERSITY, BELAGAVI



In partial fulfilment of the requirements for the award of the degree of

MASTER OF BUSINESS ADMINISTRATION

Under the guidance of

INTERNAL GUIDE	<u>EXTERNALGUIDE</u>	
Mr. Ashok Rao	Mr. Manjunath	
Assistant Professor	Senior Accountant	
PG Department of Business Administration	RMX concrete India,	
AIET, Mijar	Baikampady,	



PG DEPARTMENT OF BUSINESS ADMINISTRATION
ALVA'S INSTITUTE OF ENGINEERING & TECHNOLOGY
SHOBHAVANA CAMPUS, MIJAR, MOODBIDRI.



Plot No. 1,2,3 & 4A, Opp. Vijaya Bank, Industrial Area, Baikampady, Mangalore, D.K. - 575011 Ph: 0824 - 2406911 Mob: +91 9964063111 info@rmxconcreteindia.com www.rmxconcreteindia.com

GSTIN: 29AARFR5694J1Z5 PAN No.: AARFR5694J TAN NO.: BLRR13376G

DATE: 06-06-2024

CERTIFICATE

This is to certify that Mr. Rakshith, bearing USN No. 4AL22BA071, pursuing an MBA degree at Alva's Institute of Engineering and Technology, Mijar, has completed his project titled "A Study on the Analysis of Revenue and Expenditure" at RMX Concrete India, Baikampady, Mangalore, during the period from 23/04/2024 to 06/06/2024.

We found the student dedicated and committed to his work. We wish him every success in his future endeavours.

Thank you.

CONCRETE SOLUTIONS

With regards,

For RMX Concrete India

of what

PARTNER

For RMX CONCRETE INDIA



ALVA'S INSTITUTE OF ENGINEERING & TECHNOLOGY



(A Unit of Alva's Education Foundation ®, Moodbidri) Affiliated to Visvesvaraya Technological University, Belagavi Approved by AICTE, New Delhi & Recognised by Government of Karnataka Accredited by NBA (CSE & ECE)

Date: 09/09/2024

CERTIFICATE

This is to certify that Rakshith bearing USN 4AL22BA071, is a bonafide student of Master of Business Administration course of Alva's Institute of Engineering and Technology, Moodbidri for the batch 2022-2024, affiliated to Visvesvaraya Technological University, Belagavi. The Project report on "A Study on Analysis of Revenue and Expenditure at RMX Concrete India, Baikampady, Mangalore" is prepared by him under the guidance of Mr. Ashok Rao, Assistant Professor, in partial fulfilment of the requirements for the award of the degree of Master of Business Administration of Visvesvaraya Technological University, Belagavi Karnataka.

Signature of Internal Guide

Signature of Internal Examiner

(Name & Affiliation)

Alva's Institute of Engg. & Technology,

Mijor. MOODFIDRI - 574 225, D.K

Viva - Voce Examination

HOD PG Dept. of Business Administration Alva's Institute of Engg. & Technology Mijar - 574225

Signature of External Examiner

(Name & Affiliation)

DECLARATION

0.0

I Rakshith, hereby declare that the project report entitled " A 3tudy on The

Analysis of Revenue and Expenditure at RMX Concrete India,

Baikampady, Mangalore" prepared by me under the guidance of Mr. Ashok

Rao, Assistant Professor of M.B.A Department, Alva's Institute of Technology

and Engineering, Mijar and external assistance by Mr. Manjunath, Senior

Accountant, RMX Concrete India Baikampady. I also declare that this project

report is towards the partial of the university regulation for the award of degree

of Master of Business Administration by Visvesvaraya Technological

University, Belagavi. I have undergone a summer project for a period of 6 weeks. I further declare that this project report is based on the original study

undertaken by me and not been submitted for the award of any degree from any

other University/Institution.

Place: Mijar

Date:09/09/2024

Rakshith Signature of the Student **ACKNOWLEDGEMENT**

Any successful project is backed by the efforts of many people, directly as well

as indirectly in the form of silent encouragement. This report wouldn't be

complete without expressing gratitude to every one of those people.

I would like to express my gratitude to our Principal Dr. Peter Fernandes,

AIET, Moodabidri., for providing me congenial environment to work.

I feel delighted to have this page to express my sincere thanks and deep

appreciation Mrs. Priya Sequeira, HOD, PG Department of Business

Administration, AIET, Mijar for her valuable guidance, keen interest and

constant encouragement throughout the entire project report.

My utmost gratitude to my internal guide, Mr. Ashok Rao, Faculty of MBA

Department, who has enthusiastically imparted relevant information, guided and

supported me in carrying out this project.

I would like to express my sincere gratitude to Mr. Manjunath, Senior

Accountant in RMX CONCRETE INDIA BAIKAMPADY for his support, co-

operation and for providing all necessary information required for the project.

I would like to thank my parents, dear and near ones and all my friends who

have helped me in the completion of the project.

With sincere regards,

Rakshith

TABLE OF CONTENTS

Chapter no.	Particulars	Page no.
	Executive summary	
Chapter - 1	Introduction	1-19
1.1	Introduction about the Project	2-3
1.2	Industry Profile	3-4
1.3	Company Profile	4-5
1.3.1	Promoters, Vision, Mission and Quality	5-6
	Policy	
1.3.2	Product and services profile	7-9
1.3.3	Areas of Operation	9
1.3.4	Infrastructure facilities	9-10
1.3.5	Competitor's information	10
1.3.6	SWOT analysis	11-14
1.3.7	Future Growth & Prospectus	14
1.4	Financial Statement	15-19
Chapter - 2	Conceptual background and literature	20-31
	review	
2.1	Theoretical background of the study	21-23
2.2	Literature Review	24-31
Chapter - 3	Research design	32-35
3.1	Topic chosen for study	33
3.2	Statement of Problem	33
3.3	Need of Study	33
3.4	Objective of Study	33
3.5	Scope of Study	34
3.6	Research Methodology	34
3.7	Limitations of Study	35
3.8	Chapter Scheme	35
Chapter - 4	Data analysis and interpretation	36 - 47
Chapter - 5	Findings, suggestions and conclusion	48 -51

5.1	Summary of findings	49
5.2	suggestions	50
5.3	conclusion	51
Chapter - 6	Bibliography	52 -55
	Annexure	56-60

LIST OF TABLES

Table No.	Particulars	Page no.
1	Moving average of sales	38
2	Moving average of expenses	39
3	Straight line trend of sales	40
4	Straight line trend of expenses	42
5	Correlation coefficient	44
6	Regression of sales and expenses	45

LIST OF GRAPHS

Graph No.	Particulars	Page no.
1	Moving average of sales	38
2	Moving average of expenses	39
3	Straight line trend of sales	41
4	Straight line trend of expenses	43

EXECUTIVE SUMMARY

This report presents a comprehensive analysis of the revenue and expenditure of RMX Concrete India, located in Baikampady, Mangalore. Conducted over a six-week summer project, the study aims to provide insights into the financial performance and operational efficiency of the company, contributing to the requirements for a Master of Business Administration degree from Visvesvaraya Technological University.

The report is structured into five main chapters. Chapter 1 introduces the project, detailing the industry and company profiles, including the promoters' vision, mission, and quality policy, as well as a SWOT analysis and future growth prospects. Chapter 2 provides a conceptual background and literature review relevant to the study, establishing a theoretical framework for the analysis.

Chapter 3 outlines the research design, including the statement of the problem, objectives, scope, and methodology employed in the study. It also discusses the limitations encountered, such as the confidentiality of certain information and the restricted disclosure of financial reports beyond the balance sheet and profit and loss statements.

In Chapter 4, the analysis and interpretation of data are presented, focusing on the financial performance indicators and trends observed during the study period. This chapter aims to identify key areas for improvement and potential strategies for enhancing revenue generation and cost management.

Finally, Chapter 5 summarizes the findings, offering suggestions and conclusions based on the analysis. The report emphasizes the importance of strategic planning and informed decision-making to ensure the sustainable growth of RMX Concrete India in a competitive market.

Overall, this study serves as a valuable resource for stakeholders interested in understanding the financial dynamics of RMX Concrete India and provides a foundation for future research and strategic initiatives within the company.