	ner ner	HAVIOUR
	EMENT & ORGANIZATIONAL BE	CIE Marks 40
MANAG	ENTENT COR	60 60
,	20MBA11	SEE Marie
Course Code	3:0:2	Exam Hours 03
Teaching Hours/Week (L:T:P)	04	
Credits	the theories and models of Managemen y and solve the workplace problems.	t and Organisational Behavior.
Course Objectives	the theories and models of Managemen	it and Organization
1 The student will be able to recite	and solve the workplace problems.	ethods to solve the problem.
and ant will be able to apply	and solve the hest m	ethods to solve the problem.

- 2. The student will be able to apply and solve the workplace problems.
- 3. The student will be able to classify in differentiating between the best methods to solve the problem. 4. The student will be able to compare the appropriate framework for solving the problems at the workplace
- 5. The student will be able to design model in dealing with the problems in the organisation.

9 hours

Management -Introduction, Meaning, Nature, Objectives, Importance, Difference between Administration and Management, Levels of Management, Types of Managers, Managerial Skills, Managerial Competencies, Scope of Management, Functions of Management, Evolution of Management Thought, Fayol's fourteen principles of Management, Recent Trends in Management. 10 hours

Planning- Definition, Features, Nature, Importance, Types, Steps in Planning, Planning Tools and Techniques, Essentials of a Good Plan. Organisation-Definitions, Importance, Principles, Types of Organisation Structures, Span of Control, Centralisation and Decentralisation of Authority. Directing-Definitions, Importance, Elements of Directing, Principles of Directing, Characteristics of Directing; Controlling-Definitions, Need of Controlling, Characteristics of Control, Steps in the Controlling Process, Resistance to Control, Design of Effective Control System, Types of Control, Control Techniques. Decision-making- Concepts, Types, Models, Difficulties in Decision-making, Decision-making for Organisational Effectiveness, Decision-making Styles.

# Module -3 Organisational Behaviour

Organisational Behaviour: Introduction, Definitions, Nature, Goals, Importance, Approaches to Organisational Behaviour, Models. Attitude- Meaning, Definition, Types, Components, Attitudes and Behaviour, Changing Attitudes in the Workplace; Perception-Perception, Perceptual Process, Factors Influencing Perception, Perception and Decision-making; Personality-Definitions, Factors Influencing Personality, Big Five Personality Traits, Myers-Briggs Type Indicator (MBTI), Personality Tools and Tests; Motivation-Definitions, Process of Motivation (Cycle of Motivation), Nature, Importance, Types, Theories.

## Module -4 Managing Human at Work

7 hours

Group Dynamics- Meaning of Group, Group Characteristics, Classification of Groups, Models of Group Development, Meaning of Group Dynamics, Group Behaviour, Impact of Group on Individual's Behaviour, Impact of External Factors on Group Behaviour. Teamwork- Nature of Teams, Team Characteristics, Teams Versus Groups, Teamwork, Processes of Teamwork, Types of Teams, Reasons for Team Failure, Creating Effective Teams.

### Module-5 Organizational Power, Politics and Culture

Power and Politics- Nature of Power and Politics, Early Voices, Questioning Power and Authority, Sources of Power for Individuals, Managing Organisational Politics. Culture- Definitions of Organisational Culture, Strong Versus Weak Culture, Characteristics, Types, Levels, Dimensions, Creating Organisational Culture, Changing Organisational Culture.

### Module - 6 Change and Stress Management

7 hours

Change- Nature, Characteristics, Process, Forces Responsible for Change in Organizations, Resistance to Change, Managing Resistance to Change. Stress Management-Definitions, Understanding Stress, Relation between Stress and Performance, Level, Signs and Symptoms of Stress, Types of Stress, Causes of Stress, Managing Stress.

### **Course Outcomes:**

- 1. Gain practical experience in the field of Management and Organization Behaviour
- Acquire the conceptual knowledge of Management, various functions of Management and theories in Organizational Behaviour.
- Apply managerial and behaviour knowledge in real world situations.
- Develop a greater understanding about Management and Behavioural aspects to analyse the concepts related to individual behavior, attitude, perception and personality.
- Understand and demonstrate their exposure on recent trends in management.

- Visit an Organisation and meet HR / Manager and note the Roles played in a Day.
- Conduct an event and try understanding the dynamics that goes on group.
- Develop few questions, interact with people in the organisation and try observing personality and reaction.
- Meet any Leader / HOD / Dean and observe the Management of depts, under the leader.

Note: Faculty can either identify the organizations/ leaders/job profile or students can be allowed to choose the same.

CO-PO Mapping

co	PO					
	POI	PO2	PO3	PO4	PO5	
COL	X	X	X		X	
CO2	X			X		
CO3	X				Х	
CO1 CO2 CO3 CO4	X	X	X		Х	
CO5	X	X	Х	Х	Х	

#### Question paper pattern:

The SEE question paper will be set for 100 marks and the marks scored will be proportionately reduced to 60.

- The question paper will have 8 full questions carrying equal marks.
- Each full question is for 20 marks.
- Each full question will have sub question covering all the topics under a Module.
- The students will have to answer five full questions; selecting four full question from question number one to seven and question number eight is compulsory.

100 percent theory in the SEE

SI No	Title of the book	Name of the Author/s	Publisher Name	Edition and
1	Essentials of Management	Koontz	McGraw Hill	year
2	Principles and Practices of Management and Organisational Behaviour	Chandrani Singh and Aditi Khatri	Sage Publication	8e, 2014 2016
3	Organizational behaviour	Stephen P Robbins, Timothy	Pearson	14e, 2012
Refer	rence Books			1
	Organizational Behaviour	Fred Luthans,	McGraw Hill International	12/e, 2011
	Principles of Management	Ramesh B. Rudani	Tata McGraw-Hill	2013
	Masters of Management Thought	Mahanand Charati& M M Munshi	Swapna Book House	2015

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