BUSINESS STATISTICS						
Course Code	20MBA14	CIE Marks	40			
Teaching Hours/Week (L:T:P)	3:0:2	SEE Marks	60			
Credits	04	Exam Hours	03			

Course Objectives:

- 1. To make the students learn about the applications of statistical tools and Techniques in decision making.
- 2. To emphasize the need for statistics and decision models in solving business problems.
- 3. To enhance the knowledge on descriptive and inferential statistics.
- 4. To develop analytical skills in students in order to comprehend and practice data analysis at different levels.
- 5. To familiarize the students with analytical package MS Excel.

Module -1 Introduction to Statistics

9 hours

Introduction to Statistics: Meaning and Definition, functions, scope and limitations, Collection and presentation of data, frequency distribution, measures of central tendency - Mean, Median, Mode, Geometric mean, Harmonic mean. **Measures of dispersion:** Range – Quartile Deviation – Mean Deviation - Standard Deviation – Variance-Coefficient of Variance - Comparison of various measures of Dispersion.

Module -2 Correlation and Regression

7 hours

Scatter Diagram, Karl Pearson correlation, Spearman's Rank correlation (one way table only), simple and multiple regressions (problems on simple regression only).

Module -3 Probability Distribution

9 hours

Probability Distribution: Concept and definition - Rules of probability -Random variables - Concept of probability distribution - Theoretical probability distributions: Binomial, Poisson, Normal and Exponential - Baye's theorem (No derivation) (Problems only on Binomial, Poisson and Normal).

Module -4 Time Series Analysis

8 hours

Time Series Analysis –Objectives, Variations In Time Series - Methods Of Estimating Trend: Freehand Method - Moving Average Method - Semi-Average Method - Least Square Method. Methods of Estimating Seasonal Index: Method Of Simple Averages - Ratio To Trend Method - Ratio To Moving Average Method.

Module -5 Hypotheses

7 hours

Types, characteristics, source, formulation of hypotheses, errors in hypotheses. Parametric and Non-Parametric Tests- t-test, z-test, f-test, u-test, K-W Test (problems on all tests). Normality and reliability of hypothesis. Statistical analysis- Bivariate and Multivariate Analysis- ANOVA-one-way, two-way classification (theory only).

Module-6 Computer lab for Statistics

10 hours

MS Excel: Functions, Formulas, Types of errors in excel, Data analysis using MS-Excel- Mean, Median, Mode, Geometric Mean, Harmonic mean, Standard Deviation, Correlation

Course Outcomes:

At the end of the course the student will be able to:

- 1. Facilitate objective solutions in business decision making under subjective conditions.
- 2. Demonstrate different statistical techniques in business/real-life situations.
- 3. Understand the importance of probability in decision making.
- 4. Understand the need and application of analytics.
- 5. Understand and apply various data analysis functions for business problems.

Practical Component:

- Students are expected to have a basic excel classes.
- Students need to be encouraged to do a small primary research inside the classroom in groups and to analyze the data using statistical tools like Mean, SD, Correlation(Ex: Motivation, Stress etc)
- Students can also be encouraged to go out for a live survey in Malls, Showrooms and in other Colleges to collect data's and to analyze it. Ex: Buying behavior, Brand aspects etc)

Lab compulsory-minimum 10 hours.

CO-PO MAPPING

	PO						
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СО	PO1	PO2	PO3	PO4	PO5		
CO1	X			X	X		
CO2	X	X	X		X		
CO3	X		X		X		
CO4	X		X				
CO5	X	X	X	X	X		

Question paper pattern:

The SEE question paper will be set for 100 marks and the marks scored will be proportionately reduced to 60.

- The question paper will have 8 full questions carrying equal marks.
- Each full question is for 20 marks.
- Each full question will have sub question covering all the topics under a Module.
- The students will have to answer five full questions; selecting four full question from question number one to seven and question number eight is compulsory.
- 40 percent theory and 60 percent problems in the SEE.

Textl				
Sl No	Title of the book	Name of the Author/s	Publisher Name	Edition and year
1	Fundamentals of Statistics	S C Gupta	Himalaya Publications	2012
2	Research Methodology	Ranjit Kumar	Sage Publications	2018
3	Parametric and Non Parametric Statistics	Vimala Veeraraghavan and Suhas	Sage Publication	2017
Refer				
1	Statistical Methods	Dr. S P Gupta	Sultan Chand Publications	2014
2	Research Methodology	C R Kothari	Viswa Prakasam Publication	2015
3.	Business Research Methods	S.N.Murthy and U.Bhojanna.	Excel Books	3e, 2016